## BALANCE SHEET

## Quarter 3/ 2009

As at September 30th, 2009

Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS ( $100=110+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+\mathbf{1 5 0}$ ) | 100 |  | 1.275.806.827.675 | 1.459.956.808.298 |
| I. Cash and cash equivalents | 110 |  | 80.494.322.527 | 55.372.304.550 |
| 1. Cash | 111 | V. 01 | 64.858.298.968 | 14.489.531.911 |
| 2. Cash equivalents | 112 |  | 15.636.023.559 | 40.882.772.639 |
| II. Short-term financial investments | 120 | V. 02 | 57.723.324.597 | 89.422.122.000 |
| 1. Short-term investments | 121 |  | 58.742.229.139 | 95.034.521.200 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (1.018.904.542) | (5.612.399.200) |
| III. Receivables | 130 |  | 180.199.729.999 | 85.250.813.645 |
| 1. Trade accounts receivables | 131 |  | 127.897.953.899 | 19.572.816.936 |
| 2. Advances to suppliers | 132 |  | 16.200.011.238 | 14.698.744.641 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 36.101.764.862 | 50.979.252.068 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 946.946.686.267 | 1.200.438.741.708 |
| 1. Inventories | 141 | V. 04 | 946.946.686.267 | 1.200.438.741.708 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 10.442.764.285 | 29.472.826.395 |
| 1. Short-term prepaid expenses | 151 |  | 1.274.817.782 | 495.256 .528 |
| 2. VAT deductible | 152 |  | 31.636.565 | 24.169.049.088 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 9.136.309.938 | 4.808.520.779 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 211.913.226.323 | 120.745.009.714 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 3.109.272.402 | 3.644.337.520 |
| 1. Tangible fixed assets | 221 | V. 08 | 3.098.234.651 | 3.619.053.809 |
| - Historical cost | 222 |  | 7.461.882.931 | 7.526.185.944 |
| - Accumulated depreciation | 223 |  | (4.363.648.280) | (3.907.132.135) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 11.037.751 | 25.283.711 |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| - Historical cost | 228 |  | 129.879 .712 | 129.879 .712 |
| - Accumulated depreciation | 229 |  | (118.841.961) | (104.596.001) |
| 4. Construction in progress expenses | 230 | V. 11 |  |  |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 194.254.862.397 | 114.101.068.786 |
| 2. Investment in joint-venture | 252 |  | 24.600.000.000 | 16.600.000.000 |
| 3. Other long-term investments | 258 |  | 178.342.112.397 | 106.188.318.786 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (8.687.250.000) | (8.687.250.000) |
| V. Other long-term assets | 260 |  | 14.549.091.524 | 2.999.603.408 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 2.118.519.135 | 2.966.503.408 |
| 2. Deferred income tax assets | 262 | V. 21 | 12.397.472.389 |  |
| 3. Others | 268 |  | 33.100 .000 | 33.100.000 |
|  |  |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 1.487.720.053.998 | 1.580.701.818.012 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0}+\mathbf{3 3 0}$ ) | 300 |  | 1.213.259.723.512 | 1.370.097.245.887 |
| I. Short-term liabilities | 310 |  | 839.461.161.536 | 1.016.307.831.395 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 167.000.000.000 | 275.000.000.000 |
| 2. Trade accounts payable | 312 |  | 36.073.419.727 | 58.600.926.690 |
| 3. Advances from customers | 313 |  | 311.046.139.792 | 471.611.226.367 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 134.549.934.770 | 6.753.319.914 |
| 5. Payable to employees | 315 |  | 1.127.953.571 | 817.574 .578 |
| 6. Payable expenses | 316 | V. 17 | 53.756.935.937 | 16.538.102.000 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 135.906.777.739 | 186.986.681.846 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 373.798.561.976 | 353.789.414.492 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 369.000.000.000 | 339.000.000.000 |
| 5. Deferred income tax | 335 | V. 21 | 3.311.961.976 | 12.637.314.492 |
| 6. Provision for unemployment allowance | 336 |  | 1.486.600.000 | 2.152.100.000 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 274.460.330.486 | 210.604.572.125 |
| I. Capital sources and funds | 410 | V. 22 | 273.632.341.638 | 209.713.053.277 |
| 1. Paid-in capital | 411 |  | 200.832.850.000 | 200.832.850.000 |
| 2. Capital surplus | 412 |  | 18.900.400.000 | 18.900.400.000 |
| 3. Other capital of owner | 413 |  |  |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| 1 | 2 | 3 | 4 | 5 |
| 4. Treasury stock | 414 |  | $(20.481 .850 .000)$ | $(20.454 .850 .000)$ |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | 1.254 .315 .017 | 1.254 .315 .017 |
| 8. Financial reserve fund | 418 |  | 3.438 .803 .967 | 3.438 .803 .967 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 69.687 .822 .654 | 5.741 .534 .293 |
| 11. Capital for construction work | 421 |  |  | $\mathbf{8 9 1 . 5 1 8 . 8 4 8}$ |
| II. Budget sources | $\mathbf{4 3 0}$ |  | $\mathbf{8 2 7 . 9 8 8 . 8 4 8}$ | 891.518 .848 |
| 1. Bonus and welfare fund | 431 |  | 827.988 .848 |  |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V.23 |  |  |
| TOTAL RESOURCES $\mathbf{( 4 3 0 =}=\mathbf{3 0 0 + 4 0 0 )}$ |  |  |  |  |
|  | $\mathbf{4 4 0}$ |  | $\mathbf{1 . 4 8 7 . 7 2 0 . 0 5 3 . 9 9 8}$ | $\mathbf{1 . 5 8 0 . 7 0 1 . 8 1 8 . 0 1 2}$ |

## INCOME STATEMENT

Quarter 3/ 2009

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
|  |  |  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 585.387.652.296 | 107.747.113.058 | 642.924.260.057 | 288.461.968.834 |
| 2. Deductions | 02 |  | 633.600.000 |  | 633.600 .000 | 10.123.716.674 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 |  | 584.754.052.296 | 107.747.113.058 | 642.290.660.057 | 278.338.252.160 |
| 4. Cost of goods sold | 11 | VI. 27 | 520.251.456.277 | 77.652.827.500 | 556.011.126.359 | 195.324.549.495 |
| 5. Gross profit (20=10-11) | 20 |  | 64.502.596.019 | 30.094.285.558 | 86.279.533.698 | 83.013.702.665 |
| 6. Financial incomes | 21 | VI. 26 | 4.776.189.158 | 4.426.751.911 | 7.640.725.655 | 12.998.930.926 |
| 7. Financial expenses | 22 | VI. 28 | 1.514.492.333 | 1.272 .500 | 2.341.004.985 | 853.499.275 |
| - Include: Interest expense | 23 |  | 1.506.458.333 |  | 2.311.458.333 | 23.800.000 |
| 8. Selling expenses | 24 |  | 1.100.615.035 | 831.867 .586 | 2.628.458.932 | 2.283.551.594 |
| 9. General \& administrative expenses | 25 |  | 6.979.414.712 | 8.884.486.859 | 19.902.387.491 | 31.212.405.181 |
| 10. Net operating profit (30=20 + (21-22) - (24+25)) | 30 |  | 59.684.263.097 | 24.803.410.524 | 69.048.407.945 | 61.663.177.541 |
| 11. Other incomes | 31 |  | 18.578.013.497 | 539.426.081 | 20.296.095.542 | 1.346.082.012 |
| 12. Other expenses | 32 |  | 2.939.685.200 | 818.841 | 3.243.523.576 | 447.751 .947 |
| 13. Other profit (40=31-32) | 40 |  | 15.638.328.297 | 538.607.240 | 17.052.571.966 | 898.330.065 |
| 14. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 75.322.591.394 | 25.342.017.764 | 86.100.979.911 | 62.561.507.606 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 18.942.640.453 |  | 43.877.516.455 |  |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 | (161.841.459) | 6.575.487.000 | (21.722.824.905) | 20.566.262.999 |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 56.541.792.400 | 18.766.530.764 | 63.946.288.361 | 41.995.244.607 |
| 18. EPS (*) | 70 |  | 2.851 | 948 | 3.224 | 2.178 |

## CASH FLOW STATEMENT <br> Quarter 3/ 2009 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 605.118.232.865 | 179.655.987.180 |
| 2. Cash paid for supplier | 02 |  | (362.407.989.294) | (417.988.882.436) |
| 3. Cash paid for employee | 03 |  | (13.791.632.625) | (22.342.326.561) |
| 4. Cash paid for interest | 04 |  | (55.719.840.569) | (50.267.921.670) |
| 5. Cash paid for corporate income tax | 05 |  | (14.694.571.245) |  |
| 6. Other receivables | 06 |  | 157.130.607.373 | 266.988.566.720 |
| 7. Other payables | 07 |  | (170.116.567.332) | (150.500.612.840) |
| Net cash provided by (used in) operating activities | 20 |  | 145.518.239.173 | (194.455.189.607) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (592.176.561) | (1.053.586.159) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  | 271.059.596 | 112.260 .000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | (75.564.800.000) | (106.912.500.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 88.700.000.000 | 78.000.000.000 |
| 5. Cash paid for joining capital in other companies | 25 |  | (61.153.793.611) | (36.291.679.126) |
| 6. Withdrawal of capital in other companies | 26 |  |  | 4.200.000.000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 6.059.709.380 | 13.541.355.719 |
| Net cash used in investing activities | 30 |  | (42.280.001.196) | (48.404.149.566) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  | 27.313.000.000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (27.000.000) | (2.588.250.000) |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 228.000.000.000 | 190.541.641.000 |
| 4. Cash paid to principal debt | 34 |  | (306.000.000.000) | (3.000.000.000) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | (89.220.000) |  |
| Net cash (used in) provided by financing activities | 40 |  | (78.116.220.000) | 212.266.391.000 |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 25.122.017.977 | (30.592.948.173) |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 55.372.304.550 | 66.886.417.970 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 80.494.322.527 | 36.293.469.797 |

